

## SOLID REPRESENTATION

# Success Stories

*"I am Bill Yakobovich who, along with my wife Vicky sold our Wai'ula'ula residence at the beginning of summer 2022 at a record price utilizing Jake Chancer as our listing broker. I have done many real estate transactions over the decades and have never experienced a broker like Jake. He really maximized our information on the market in order to allow us to capture the best price possible. Jake watched the market on the Kohala coast with an eagle eye and communicated information to us as quickly as it took place. He was our eyes and ears as we were out of state at that time. Without his quick response and advice our results would probably not have been as favorable. Jake is an ideal agent, well informed, easy to deal with and 100% ethical. We would highly recommend him to anyone seeking advice in the real estate market place in Hawaii. Please feel free to contact me with any questions you may have about Jake. He has my contact information."* **Bill Yakobovich, Seller at Mauna Kea Resort**

*"Jake Chancer recently assisted in the sale of our Kohala Ranch home. He was a great ambassador for the property, showing it with distinction. Jake was also effective in preparing persuasive marketing materials, and recommending inspectors and other ancillary professionals associated with the transaction. He was professional, thorough, responsive, and hard working. We would highly recommend Jake."* **Bob and Calli McCaw. Seller of 59-180 Olomana Road**



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*"We highly recommend Jake Chancer as a realtor on the Kohala Coast. We have known Jake since 2017 and his knowledge and experience in real estate provided him with the foresight to pre-empt potential challenges before they developed and ended in our complete satisfaction with his representation. He truly exceeded our expectations this year with the sale of our home in which he handled the entire process of listing, marketing, tasteful staging, showing and finally sale of our home in record time. He handled every aspect of the sale with careful detail, research and constant skillful communication with us. He was consistently responsive to all of our phone calls, emails and concerns. He listened to our concerns allowing us to evaluate the circumstances while giving guidance as needed. Overall, working with Jake and his team was a joy and our experience was one that we would enthusiastically repeat in any future real estate transaction."* **Barry Hirsch, Seller on the Kohala Coast**

*"Jake Chancer recently handled the sale of our residence in the Mauna Kea Resort. Jake has a deep knowledge of Hawaii Island real estate. He marketed our property very effectively and as a result we sold our residence quickly. He gave us all the information we needed at each step in the process. He is professional, thorough, responsive, and hard working. We would highly recommend Jake to our family and friends."* **Charlie and Donna Carden, Seller at Mauna Kea Resort**

