## Kauai Snapshot

Quarter 32022 vs. Quarter 32021

|  |  | Sales Volume |  |  | \# of Sales |  |  | Median Sales Price |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3 '21 | Q3 '22 | \% change | Q3 '21 | Q3 '22 | \% change | Q3 21 | Q3 '22 | \% change |
| Entire Island | Residential | \$353,792,629 | \$179,430,145 | <49.28\%> | 183 | 94 | <48.63\%> | \$1,100,000 | \$1,002,500 | <8.86\%> |
|  | Vacant Land | \$51,401,900 | \$24,065,000 | <53.18\%> | 57 | 25 | <56.14\%> | \$650,000 | \$700,000 | 7.7\% |
|  | Commercial | \$4,909,000 | \$7,576,000 | 54.0\% | 4 | 6 | 50.0\% | \$1,069,500 | \$1,292,500 | 20.9\% |
|  | Condominium | \$118,344,322 | \$83,377,900 | <29.55\%> | 170 | 98 | <42.35\%> | \$593,500 | \$717,500 | 20.9\% |
|  | Business | \$400,000 | \$0 | <100\%> | 1 | 0 | <100\%> | \$400,000 | \$0 | <100\%> |
| Waimea | Residential | \$6,545,700 | \$6,450,555 | <1.45\%> | 9 | 8 | <11.11\%> | \$685,000 | \$757,778 | 10.6\% |
|  | Vacant Land | \$1,029,000 | \$650,000 | <36.83\%> | 3 | 2 | <33.33\%> | \$350,000 | \$325,000 | <7.14\%> |
|  | Commercial | \$1,895,000 | \$2,410,000 | 27.0\% | 2 | 2 | 0.0\% | \$947,500 | \$1,205,000 | 27.2\% |
|  | Condominium | \$0 | \$0 | -- | 0 | 0 | -- | \$0 | \$0 | - |
|  | Business | \$0 | \$0 | -- | 0 | 0 | -- | \$0 | \$0 | -- |
| Koloa | Residential | \$73,386,000 | \$55,697,900 | <24.10\%> | 44 | 30 | <31.82\%> | \$1,100,000 | \$1,002,500 | <8.86\%> |
|  | Vacant Land | \$24,232,500 | \$11,081,000 | <54.27\%> | 23 | 8 | <65.22\%> | \$795,000 | \$1,625,000 | 104.4\% |
|  | Commercial | \$3,014,000 | \$0 | <100\%> | 2 | 0 | <100\%> | \$1,507,000 | \$0 | <100\%> |
|  | Condominium | \$44,070,550 | \$31,430,500 | <28.68\%> | 54 | 34 | <37.04\%> | \$702,000 | \$759,000 | 8.1\% |
|  | Business | \$0 | \$0 | -- | 0 | 0 | -- | \$0 | \$0 | -- |
| Lihue | Residential | \$14,980,308 | \$6,874,990 | <54.11\%> | 18 | 8 | <55.56\%> | \$812,500 | \$867,500 | 6.8\% |
|  | Vacant Land | \$2,349,000 | \$580,000 | <75.31\%> | 3 | 1 | <66.67\%> | \$549,000 | \$580,000 | 5.7\% |
|  | Commercial | \$0 | \$1,300,000 | N/A | 0 | 1 | N/A | \$0 | \$1,300,000 | N/A |
|  | Condominium | \$13,714,123 | \$11,825,000 | <13.78\%> | 33 | 20 | <39.39\%> | \$349,500 | \$500,000 | 43.1\% |
|  | Business | \$0 | \$0 | -- | 0 | 0 | -- | \$0 | \$0 | -- |
| Kawaihau | Residential | \$61,855,558 | \$36,761,700 | <40.57\%> | 60 | 31 | <48.33\%> | \$835,000 | \$920,000 | 10.2\% |
|  | Vacant Land | \$8,481,400 | \$6,040,000 | <28.79\%> | 16 | 8 | <50.00\%> | \$417,500 | \$675,000 | 61.7\% |
|  | Commercial | \$0 | \$3,866,000 | N/A | 0 | 3 | N/A | \$0 | \$1,526,000 | N/A |
|  | Condominium | \$19,894,150 | \$16,653,400 | <16.29\%> | 40 | 22 | <45.00\%> | \$427,500 | \$549,950 | 28.6\% |
|  | Business | \$0 | \$0 | -- | 0 | 0 | -- | \$0 | \$0 | -- |
| Hanalei | Residential | \$197,025,063 | \$73,645,000 | <62.62\%> | 52 | 17 | <67.31\%> | \$1,955,000 | \$2,750,000 | 40.7\% |
|  | Vacant Land | \$15,310,000 | \$5,714,000 | <62.68\%> | 12 | 6 | <50.00\%> | \$1,087,500 | \$787,500 | <27.59\%> |
|  | Commercial | \$0 | \$0 | -- | 0 | 0 | -- | \$0 | \$0 | -- |
|  | Condominium | \$40,665,499 | \$23,469,000 | <42.29\%> | 43 | 22 | <48.84\%> | \$810,000 | \$997,500 | 23.2\% |
|  | Business | \$400,000 | \$0 | <100\%> | 1 | 0 | <100\%> | \$400,000 | \$0 | <100\%> |

Source: MLS records
This information has been supplied by third parties and is therefore not guaranteed.

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