SMART MARKETING

Kauai Snapshot

Quarter 4 2020 vs. Quarter 4 2019

		Sales Volume				# of Sales			Median Sales Price		
		Q4 '19	Q4 '20	% change	Q4 '19	Q4 '20	% change	Q4 '19	Q4 '20	% change	
Entire Island	Residential	\$123,499,564	\$277,712,259	124.87 %	130	193	48.46 %	\$722,500	\$892,500	23.53%	
	Vacant Land	\$16,017,000	\$76,983,000	380.63%	27	49	81.48%	\$440,000	\$640,000	45.45%	
	Commercial	\$3,010,000	\$5,212,150	73.16%	4	6	50.00%	\$662,500	\$774,575	16.92 %	
	Condominium	\$71,554,427	\$70,535,957	<1.42%>	116	104	<10.34%>	\$640,004	\$580,000	< 9.38 %>	
	Business	\$0	\$0		0	0		\$0	\$0		
Waimea	Residential	\$4,502,000	\$10,162,014	125.72%	9	18	100.00%	\$530,000	\$554,000	4.53%	
	Vacant Land	\$330,000	\$550,000	66.67%	2	1	<50.00%>	\$165,000	\$550,000	233.33%	
	Commercial	\$O	\$O		0	0		\$O	\$O		
	Condominium	\$O	\$O		0	0		\$O	\$O		
	Business	\$O	\$O		0	0		\$O	\$O		
Koloa	Residential	\$41,861,500	\$76,052,020	81.68%	40	51	27.50%	\$810,000	\$999,999	23.46%	
	Vacant Land	\$3,513,500	\$16,025,000	356.10%	9	21	133.33%	\$374,500	\$650,000	73.56%	
	Commercial	\$1,000,000	\$O	<100%>	1	0	<100%>	\$1,000,000	\$O	<100%>	
	Condominium	\$33,002,777	\$21,232,107	<35.67%>	44	28	<36.36%>	\$749,688	\$665,250	<11.26%>	
	Business	\$O	\$O		0	0		\$0	\$O		
Lihue	Residential	\$7,552,355	\$10,732,000	42.10%	11	16	45.45%	\$680,000	\$680,000	0.00%	
	Vacant Land	\$865,000	\$15,610,000	1704.62%	1	2	100.00%	\$865,000	\$7,805,000	802.31%	
	Commercial	\$O	\$1,700,000	N/A	0	1	N/A	\$O	\$1,700,000	N/A	
	Condominium	\$9,575,900	\$13,134,850	37.17%	23	26	13.04%	\$443,000	\$339,500	<23.36%>	
	Business	\$0	\$O		0	0		\$O	\$O		
Kawaihau	Residential	\$34,649,559	\$44,036,061	27.09%	45	55	22.22%	\$665,000	\$705,000	6.02%	
	Vacant Land	\$6,137,500	\$8,070,500	31.49%	7	11	57.14%	\$562,500	\$430,000	<23.56%>	
	Commercial	\$2,010,000	\$3,512,150	74.73%	3	5	66.67%	\$325,000	\$740,000	127.69%	
	Condominium	\$9,709,250	\$7,222,000	<25.62%>	20	14	<30.00%>	\$387,500	\$490,000	26.45%	
	Business	\$O	\$O		0	0		\$O	\$O		
Hanalei	Residential	\$34,934,150	\$136,730,164	291.39%	25	53	112.00%	\$950,000	\$1,465,000	54.21%	
	Vacant Land	\$5,171,000	\$36,727,500	610.26%	8	14	75.00%	\$450,000	\$675,000	50.00%	
	Commercial	\$O	\$O		0	0		\$O	\$O		
	Condominium	\$19,266,500	\$28,947,000	50.25%	29	36	24.14%	\$675,000	\$732,500	8.52%	
	Business	\$O	\$0		0	0		\$0	\$0		

Source: MLS records

This information has been supplied by third parties and is, therefore, not guaranteed.



For real estate information or an explanation of the content herein please contact:

Neal Norman REALTOR(B), RB-61216 | 808.651.1777 | Neal@HawaiiLife.com