



HAWAI'I LIFE
REAL ESTATE BROKERS

Corporate Relocation Services
For Hawai'i Businesses & Employees

“We make moving to Hawai‘i easy and stress-free for businesses and employees. As your one point of contact, we streamline the relocation process, *saving you time and money.*”

Sarah Bakewell, Director of Corporate Relocation Services



Hawai'i Life Corporate Relocation Services

The Hawaiian Islands are uniquely situated in the middle of the Pacific Ocean, with a broad and diverse culture, so moving and getting settled here is particularly challenging.

The Hawai'i Life Corporate Relocation team was assembled in 2015 to meet the growing, unique needs of Hawai'i businesses and their employees. Our customized, comprehensive services have proven invaluable to those making a move to our islands.

Locally owned and operated, Hawai'i Life does business on every island, so we understand both the challenges and the process. We're here to service your unique needs statewide.



Our Complimentary Relocation Services

We take care of all aspects of moving your team to Hawai'i so you can focus on what you do best.

Needs Assessment Sarah Bakewell, Director of Corporate Relocation Services at Hawai'i Life, schedules a phone consultation with each employee to determine their specific needs, timeline, and budget.

Resources Sarah will determine and provide the necessary resources to meet each client's unique relocation needs. These include an assessment of their preliminary relocation costs, which include shipping their household goods, vehicles, pets, and more. Sarah provides clients with key information about local schools, neighborhoods, the cost of living, and the current market. In addition, she can assist in providing employment contacts for your recruit's spouse, community organizations and a myriad of other resources, as needed.

Relocation Team Based on each client's chosen island, area, neighborhood and lifestyle interests, we assign a dedicated member of our Relocation Team, made up of licensed agents trained and knowledgeable in relocation services. To ensure continuity in any move, the assigned can show interim rental housing, then permanent housing when the time is right.

Getting Settled Our out-sourced team of selected professionals from the community offer one-on-one and group assistance to help orient newcomers to the business and personal aspects of living in the islands, helping fast-track employees and their families into their Hawai'i life.

Follow-up Timely and detailed communication is critical to a successful move. Sarah and her team manage the entire process and keep both the Director of Human Resources and their new employee informed at each step along the way.



Our Only Fee-Based Service

If your employees need 3-month, 6-month, or 12-month temporary rental accommodation until they are settled, we can help. Interim Rental Housing Assistance is our only fee-based service. The rental inventory in Hawai'i is tight and often it can be difficult to find or secure the right property. Additional needs like accommodating pets or designated parking can complicate the search.

Typically, we are able to find suitable rental accommodations for our clients within one to three days, depending on inventory availability and geographic areas of interest. Here's how it works...

- A licensed agent from our Relocation Team will research, qualify and produce a short list of suitable housing options based on your employee's criteria and budget. Once they arrive, their assigned relocation agent will show them properties and provide a complete area tour.
- If the employee cannot be here in person to tour the properties, the assigned agent will preview them and send all pertinent information and photos to the employee.
- Once your employee chooses a property, the relocation team agent will coordinate with the Property Management company representing the rental to provide application and lease documents to the employee for review and approval.
- A reasonable daily fee, based upon 8 hours of time, is charged to the H.R. Department, or employee. Please contact us for specifics. Once the lease is finalized the H.R. Department, or employee, is invoiced for the time spent and can pay with a credit card online.

We find this to be a valuable and time-saving service that ensures your employees find a property that meets their needs and expectations.



Corporate Relocation Services for Businesses

We assist companies in all market sectors, including education, hospitality & tourism, engineering & construction, health care, and more. No matter your industry, we tailor our comprehensive services to meet your needs, delivering seamless, stress-free relocation for your employees.



Simple, Comprehensive & Tailored to Your Business Needs

Your business and employees are at the center of our corporate relocation services. We handle all the details, saving you time and money, while investing in the success of your business. We provide one point of contact who handles all aspects of moving your team members to any island in Hawai'i.



Destination Services

- Area Orientation
- Moving Cost Estimates
- Real Estate Market Statistics
- Home Search Process
- Home Sale & Purchase Services
- Spousal Career Counseling Assistance
- School Search Assistance
- Help Finding Hawaii Lenders
- Settlement/Escrow Services
- Settling-In Services
- Pet Relocation Services
- Interim Rental Housing Assistance* (this is our only fee-based service)



Concierge Services

- Preferred rates on travel, hotels
- Preferential service for shipping household goods, cars, and pets
- Preferential service for banking, lending, and insurance services
- Sources for local activities and tour guides
- Additional services by request



Outbound Services

If you need real estate broker assistance in listing and marketing your home for sale in your departure city, we can help. As a member of Leading Real Estate Companies of the World, the largest independent Broker to Broker network world wide, we can put you in touch with one of our vetted members in your locale.



Looking for Interim Rental Housing Assistance?

Sometimes it's necessary and beneficial to find interim rental housing. Perhaps you're waiting for the sale of your home in your departure city, or you just need time to explore your new island before you buy. We're here to help.

This is the only relocation service for which we charge a reasonably priced, daily fee. On average, our clients need just one to three days to find a suitable rental property to call home.

Please contact us for further details about this service.



In Conclusion

We feel confident that our customized relocation services will be invaluable to you, as a Hawai'i business that brings employees to the islands. We provide one point of contact to your HR team. Our simple, streamlined approach will help your employees get settled quickly into their Hawai'i Life.

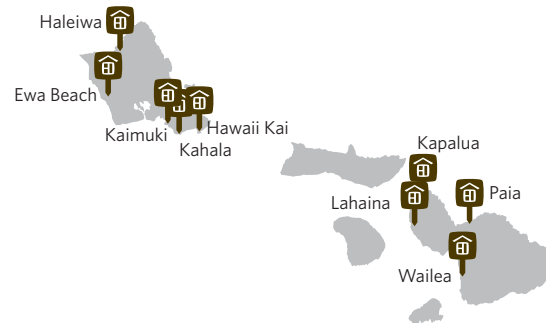
Please contact Sarah Bakewell, Director of Corporate Relocation Services to get started!



COMPANY

People Are Hawai'i Life

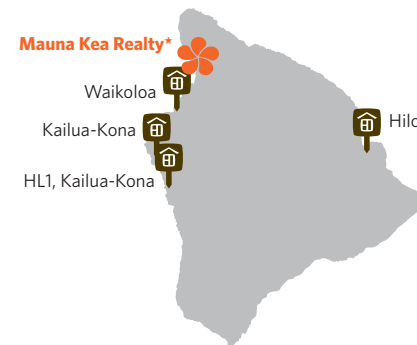
With 17 conveniently located offices and a network of 300+ real estate professionals serving you statewide, we are equipped to service all your moving needs. Hawai'i Life is 100% locally owned and operated. We embrace technology while maintaining a strong human connection to the clients we represent.



Our brokers and agents are experienced experts in their local island markets. They understand the challenges, the associated costs, and the time-sensitive nature of relocating to Hawai'i.



Since 2008, Hawai'i Life has grown into the 3rd largest real estate brokerage firm in the state, achieving more than \$1 billion in annual sales. We are the state's leader in luxury listings and the only brokerage to represent Hawai'i in a nationally televised television program — HGTV's *Hawai'i Life*.



International Affiliations

As a local company, we understand the importance of being connected internationally with people and resources to provide the most comprehensive services available.



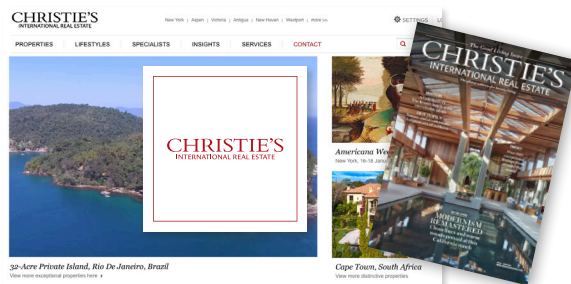
Leading Real Estate Companies of the World®

Hawai'i Life is affiliated with the largest network of independent real estate brokers in the world. We connect clients with top real estate professionals in their departure city to list and sell their property.



Luxury Portfolio Membership Advantages

The exclusive luxury marketing program associated with Leading Real Estate Companies of the World® can highlight a property in your employee's departure city to luxury buyers around the world.



Christie's Membership Advantages

As the exclusive affiliate of Christie's International in the state of Hawai'i, we market luxury properties to qualified buyers worldwide, and have access to exclusive listings here in Hawai'i.



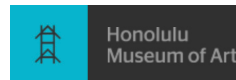
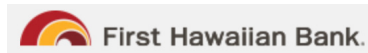
Memberships & Associations:

We leverage strong relationships with Hawai'i businesses and professionals to support your relocation needs.

- Local, State, and National Associations of REALTORS®
- Hawai'i Information Service (MLS)
- Hawai'i Visitors and Convention Bureau
- Chamber of Commerce of Hawai'i
- Hawai'i Lodging & Tourism Association
- Hawaiian Islands Land Trust
- Historic Hawai'i Foundation
- Honolulu Museum Of Art
- AIA, Honolulu Chapter



Businesses We Have Serviced



Community Involvement

Hawai'i Life Charitable Fund



Working to preserve Hawaii's beauty and culture by supporting its people.

The Hawai'i Life Charitable Fund is supported by donations made by Hawai'i Life agents, brokers and clients. Each year, the Hawai'i Love grant program disburses funding to Hawai'i-based non-profit organizations throughout the islands.



SOLID REPRESENTATION

Sarah Bakewell

Director of Corporate Relocation Services



As Director of Corporate Relocation Services for Hawai'i Life, Sarah combines her years of real estate and relocation services experience and knowledge with Hawai'i Life's statewide network to provide Hawai'i-based, comprehensive relocation services to businesses and their employees.

Born on the island of Kaua'i, Sarah returned from living in the Midwest, California and Colorado 15 years ago to live her Hawai'i Life!

Email Sarah at **SarahBakewell@HawaiiLife.com** or call her at **(808) 346-6101**.

Visit Sarah on LinkedIn | www.CorporateRelocationServices.HawaiiLife.com

Sarah Bakewell

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SOLID REPRESENTATION

Success Stories

"Wonderful Experience"

"Happy holidays to you and your family! I just wanted to drop you a quick note and thank you and Ashley for the wonderful experience. After some great options to choose from, I decided on the 2-bedroom, 2-bath unit at 1778 Ala Moana as my temporary home. While the finishes are dated, the views and proximity to the beach are perfect! Mom is going to love her visits in the new year! Finally, I just wanted to say Ashley was wonderful!! She made the stressful process such a breeze, and was extremely knowledgeable and helpful. Please pass along to her what a pleasure it was, and the fantastic job she did. Again, much thanks to you and your team." **Chris Brown, AIA, LEED Senior Consultant-Architect | KBJ-L&B Architects, LLC**

"Responsive, Detail Oriented"

"It is my privilege and honor to highly recommend Sarah Bakewell with Hawai'i Life Real Estate Brokers. As a director of Executive Search for Bishop & Co., we often have Executive candidates that we are supporting and assisting in their relocation to Hawai'i, or oftentimes relocation to return home to Hawai'i. It is such a pleasure to be able to refer these executive-level candidates to a trusted and valued resource, such as Sarah. Sarah is responsive, detail oriented, and specializes in building trust with her clients. She truly serves as their liaison as they acclimate to their new lifestyle here in Hawai'i. She communicates with great detail and always in a timely manner making sure that we, as the Executive Search firm responsible for these candidates'

relocation, know every step of the way that our candidates are being served well and with professionalism. Sarah serves them and us with a true sense of Aloha. We will continue to reach out to Sarah as one of our trusted resources for our Executive candidates. We are confident they will always be in good hands with Sarah and her team at Hawai'i Life Real Estate Brokers." **Erinn Tomlinson, Director of Executive Search, Bishop & Co., Inc.**

"Like Pushing the Easy Button"

"Working with Sarah is like pushing the Easy Button!" **Beth Whitehead, Executive Vice President, Chief Administrative Officer, American Savings Bank**



Mahalo



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