



Cynthia Nash REALTOR(B), CRS, GRI, RB-17455
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Expertise in Market Knowledge

"We were looking for an agent that had **a marketing plan** to reach local, mainland and international buyers. Someone who lived and knew the Kailua market and was well connected with and was respected by all realtors... **we were not disappointed on any level.** Cindy, with her expertise in market knowledge, great negotiating skills as well as people skills walked us through **a VERY successful transaction.** We were very impressed with her on-going follow up, excellent attention to detail and a refreshing level of integrity. Our experience with Cindy was very pleasurable with GREAT success and we would highly recommend her as a realtor."

-Tom & Beth Munson

Extraordinary Person and a Great Realtor

"Cindy Nash is an extraordinary person and a great realtor. "I'm very hands-on with my listings," she told us on the first day we began discussing the sale of our house. "My houses always look great, and **I do whatever I can for my clients.**" Indeed, this turned out to be 100% accurate. She gave us a list of things that needed to be done, one **based on her years of experience and her knowledge** of what needs to be prioritized and what does not, and put us in touch with a crew of highly skilled, and entirely trustworthy carpenters, electricians, painters and handymen.

During the time that the house was on the market, our family was off island and unable to do some quite necessary things, like watering the new lawn and tropical plants I had installed in the front yard. Cindy visited the house almost daily, often watering the plants for me, and always keeping us informed by text message or phone call. She gave us feedback on each buyer who came through, and, perhaps most importantly, **she helped us to maintain hope and not lose faith...** She proved to be an expert guide through the entire experience. Not only that, **she is a lovely person...** it was a pleasure to work with someone who is so personable and agreeable, and this greatly affected our experience of the whole process. **We loved working with Cindy,** and we cannot imagine that there is anyone who represents the profession better, or who stands as a better example of what a real estate agent can be."

-Jonathan and Jenny Padwe

Personifies the Aloha Spirit

"Cindy impressed us with the way she presented herself, her company, and her past sales. We have worked with many excellent realtors in the past, and **Cindy just seemed to be perfect for our present situation.** Cindy walked us through the process with great care and concern. She is very knowledgeable, and doesn't hesitate to get right to the details.

Cindy is a lovely person to work with, and has a very pleasant demeanor. She was always right **on top of everything:** which is what we wanted in our realtor. She is super efficient, and is extremely quick at taking care of whatever needed to be done whether it involved hiring excellent people to inspect, or clean the property, or following up with the more technical side of the financial settlement process. One of her greatest strengths is her **communication skills.** Cindy was always available to take calls, or text back. She was always ahead of us, and we never had to wait for her to get back to us. Because she was such a well prepared Professional, it made the sale of the property seamless.

Cindy was one of the last people we saw, and it was sad to say good bye to her because she has become **a very good friend to us.** We cannot express our gratitude to how much easier she made the whole process of selling our home from start to finish. She personifies the "aloha spirit" in her capacity as a realtor, and as a person."

- Sharon and Jim Baker

Simply Amazing & Exceptional

"Cynthia is simply amazing and exceptional! She made **every aspect of selling our home easy.** She's sharp, professional, knowledgeable and cares about the details. She is easy to talk to, positive and communication was constant. We always had feedback on our showings and she directed us on what we needed to do every step of the way. We loved her energy and her commitment to getting our house sold right away! **We would recommend Cynthia to everyone** as she has exceeded our expectations on all accounts."

- Alex Kirley

Five Stars

"Cindy Nash is by far the most dedicated, punctual, helpful, giving, and kind person and real estate agent that I could have ever wished to have... I only experienced a professional who **followed up on everything** that was needed, and **always went the "extra mile"** to get things accomplished. It is so true that real estate agents wear many hats...and Cindy can wear a hundred of them, with such patience and grace!

She was **generous with her time**, answered every question or concern I expressed to her, and was always available (within minutes), to respond to an e-mail, text, or voice mail. She can be the 'model' for being a real professional, never letting her clients wonder what is going to happen next, or how do I fill out this form, because she was there every step of the way, advising, calming and smoothing the little snags... I was very grateful and appreciative of everything Cindy did for me... and how lucky I was to have been introduced to her, and chosen her to be my agent in selling my home in Hawaii.

FIVE STARS...and more to Cindy. Thank you again for all your dedication and kindness towards me... We will not forget you!"

- Amparo Souza

A Breath of Fresh Air

"Over the past four decades I have worked with several realtors. None have been as **organized, professional, proficient, positive, respected, dependable, and trustworthy** as Cindy Nash. Recently she championed several of my real estate transactions... Her honesty and integrity have been a breath of fresh air...

From the moment we met I liked her personable, caring demeanor. **No pressure**, just an honest willingness to help. These characteristics have been consistent throughout my dealings with her. She's respected by both the local and realtor communities.

Before, during and after the transaction she was readily available to answer questions, research concerns, offer solid tradesmen referrals - all calmly offered with her can-do attitude. She is **a woman of her word** doing what she said she'd do by or on the promised date. Never did I have to follow up. Throughout she was always on top of things.

Nor did she 'disappear' after the ink was dried on the closing documents. It was comforting knowing I could call her with yet one more question, one more concern.

Cindy epitomized **the qualities of an ideal realtor**. She is an asset to have on my personal 'team' of professionals. "

- Marianne Whiting

Hard Working & Ethical

"I simply cannot say enough about the **professionalism** that Cynthia Nash portrays at every turn of a real estate transaction. This is the fourth time I've turned to Cindy for a real estate transaction... that says a lot in itself. Her advice is invaluable as she has **so much experience** and always takes the **ethical** route. That quality is so, so hard to find... This is never a concern with Cindy and it makes me totally at ease working with her as I know she has the higher ethical standards.

Once a transaction is in progress Cindy is "on it". She never lets the ball drop. I don't have to ask a single question, or request a document. She **has it totally covered**. I am kept abreast of where we are in the transaction, what I need to do next. ...she steers the boat from start to finish. What I truly appreciate is that once the transaction is complete Cindy doesn't just disappear. She checks in, makes sure everything is okay and becomes a friend.

Cindy is **honest, hard working, ethical**, and completes a transaction seamlessly. She goes above and beyond to make sure your best interests are served."

- Sylvia Jordan

An Awesome Realtor!

"Cindy Nash is an awesome realtor! Superlatives fall short. **Always responsive**. As reliable and knowledgeable as they come. Thorough and expeditious, she's **a true professional**. Cindy has helped us with six transactions over the 25+ years we've known her. Highly recommended!"

- Ward Graessle

More Than Outstanding

"We went looking for the agent that sold a home on our street. The sale had been handled **so efficiently and so quickly** that, we knew if and when we sold, Cindy Nash would be **the person we would need**.

Cindy kept us apprised of everything, told us why she was doing what she was doing. We literally could not have done without her. Her organizational skills, her constant high energy level, her cheerfulness and the personal care we received was more than outstanding.

Every morning my husband would ask, "Have you heard from candy today?" And, of course, we had. It was obvious to us that **she cared for our wellbeing** all throughout this sale and purchase.

She deserves to be recognized for all that she brings to her role as realtor."

- Patricia and Joseph Bova